



Real Estate Pre-Licensure Certificate

2018–2019

DESCRIPTION:

This four-course certificate program entitles students to take the State of Ohio's Real Estate exam. Completers of this program become real estate agents, investors, brokers, and realtors as well as becoming involved in property management and other real estate-related fields. Students can continue their education by obtaining an Associate of Applied Science degree in real estate and become a broker or just take classes for personal use or knowledge. For more information, see csc.edu/realestate.

ADMISSION REQUIREMENTS:

This is a non-selective, open-admission program. Students must have a high school diploma or G.E.D. equivalency.

ONGOING REQUIREMENTS:

Students must maintain minimum overall GPA required by the College.

OPPORTUNITIES FOR GRADUATES:

Career:

Real estate is an ideal career for many reasons. Real estate agents often set their own hours, and about six of ten are self-employed, according to the U.S. Bureau of Labor Statistics. Many people work as real estate agents part-time, allowing them to supplement other income. The bureau expects employment for real estate agents to grow between 9 and 17 percent between 2004 and 2014.

Transfer:

Students who complete the Real Estate Pre-Licensing Certificate will have the courses apply to the A.A.S. in Real Estate.

CERTIFICATE REQUIREMENTS (REAL ESTATE PRE-LICENSURE CERTIFICATE):**FIRST SEMESTER**

| Course | Term | Credits | Milestones/Progress Check |
|---------------------------------------|-------------|----------------|----------------------------------|
| REAL 1011 RE Principles and Practices | AU/SP/SU | 3 | |
| REAL 1013 RE Finance | AU/SP/SU | 2 | |
| Semester Credits | | 5 | |

SECOND SEMESTER

| Course | Term | Credits | Milestones/Progress Check |
|-------------------------|-------------|----------------|----------------------------------|
| REAL 1014 RE Appraisal | AU/SP/SU | 2 | |
| REAL 1012 RE Law | AU/SP/SU | 3 | |
| Semester Credits | | 5 | |
| Total | | 10 | |

AU: Autumn Semester/SP: Spring Semester/SU: Summer Semester
Requirements subject to change.