



Real Estate Pre-Broker Certificate

2018–2019

DESCRIPTION:

This four-course certificate program entitles students to take the State of Ohio's Real Estate exam. Completers of this program become real estate agents, investors, brokers, and realtors as well as becoming involved in property management and other real estate-related fields. Students can continue their education by obtaining an Associate of Applied Science degree in real estate and become a broker or just take classes for personal use or knowledge. Financial aid is available for this certificate since it is enough hours.

This certificate features the four main courses needed to sit for the RE Agents Exam, and adds the pre-existing courses from CSCC that Agents need to sit for the RE Brokers Exam. This is intended for those students who have a degree in another field, but want to become RE professionals and eventually brokers. Brokers need to be agents first, and have 20 transactions recorded before they can take the exam. See http://www.com.ohio.gov/documents/real_RequirementsBrokersLicense.pdf. For more information, see csc.edu/realestate.

ADMISSION REQUIREMENTS:

This is a non-selective, open-admission program. Students must have a high school diploma or G.E.D. equivalency.

ONGOING REQUIREMENTS:

All Students must maintain minimum overall GPA required by the College.

OPPORTUNITIES FOR GRADUATES:

Career:

Real estate is an ideal career for many reasons. Real estate agents often set their own hours, and about six of ten are self-employed, according to the U.S. Bureau of Labor Statistics. Many people work as real estate agents part-time, allowing them to supplement other income. The bureau expects employment for real estate agents to grow between 9 and 17 percent between 2004 and 2014.

Transfer:

Students who complete the Real Estate Pre-Licensing Certificate will have the courses apply to the A.A.S. in Real Estate.

CERTIFICATE REQUIREMENTS (REAL ESTATE PRE-LICENSURE CERTIFICATE):**FIRST SEMESTER**

Course	Term	Credits	Milestones/Progress Check
REAL 1011 Real Estate Principles and Practices	AU/SP/SU	3	
REAL 1013 Real Estate Finance	AU/SP/SU	2	
Semester Credits		5	

SECOND SEMESTER

Course	Term	Credits	Milestones/Progress Check
REAL 1014 Real Estate Appraisal	AU/SP/SU	2	
REAL 1012 Real Estate Law	AU/SP/SU	3	
Semester Credits		5	
Total		10	

AU: Autumn Semester/SP: Spring Semester/SU: Summer Semester
Requirements subject to change.