



Real Estate Professionals Certificate

2018–2019

DESCRIPTION:

The Real Estate Professionals Certificate is a seven-course program that prepares students to take the state of Ohio's Real Estate Salesperson licensing exam. The seven courses cover additional material over and above the minimum 120-hour (four courses) required to sit for the exam. Real Estate courses are available in the traditional classroom format or online. This certificate adds more courses for a well-rounded educational opportunity, adding property renovation, sales, and ethics. Financial aid is available for this certificate. For more information, see csc.edu/realstate.

ADMISSION REQUIREMENTS:

This is a non-selective, open-admission program. Students must have a high school diploma or G.E.D. equivalency.

ONGOING REQUIREMENTS:

Students must maintain minimum overall GPA required by the College.

OPPORTUNITIES FOR GRADUATES:

Career:

Licensed real estate agents sell the American Dream of homeownership. While many licensed real estate agents are full time, many work part-time, allowing them to supplement other income. Licensed Real estate agents can also become investors, brokers, commercial agents or become involved in property management and other real estate-related fields.

Transfer:

Students who complete the Real Estate Professionals Certificate will have the courses apply to the A.A.S. in Real Estate.

CERTIFICATE REQUIREMENTS (REAL ESTATE PROFESSIONALS CERTIFICATE):**FIRST SEMESTER**

Course	Term	Credits	Milestones/Progress Check
REAL 1011 RE Principles and Practices	AU/SP/SU	3	
REAL 1013 RE Finance	AU/SP/SU	2	
REAL 1014 RE Appraisal	AU/SP/SU	2	
REAL 2275 Intro to Property Renovation	AU/SP	2	
Semester Credits		9	

SECOND SEMESTER

Course	Term	Credits	Milestones/Progress Check
REAL 1012 RE Law	AU/SP/SU	3	
REAL 1221 RE Sales Practices	AU/SP/SU	2	
REAL 2220 RE Ethics and Etiquette	AU/SP	2	
Semester Credits		7	
Total		16	

*AU: Autumn Semester/SP: Spring Semester/SU: Summer Semester
Requirements subject to change.*