



Foundations of Insurance Certificate

2018–2019

DESCRIPTION:

The Foundations of Insurance Certificate prepares students for entry-level positions in the insurance industry. The Foundations of Insurance certificate is a natural fit for students who are already in the Business Management or Finance programs. Courses are available in the traditional classroom format or online. For more information, see csc.edu/business.

ADMISSION REQUIREMENTS:

This is a non-selective, open-admission program. Students must have a high school diploma or G.E.D. equivalency.

ONGOING REQUIREMENTS:

Students must maintain minimum overall GPA required by the College.

OPPORTUNITIES FOR GRADUATES:

Career:

Completion of the Foundations of Insurance Certificate prepares student for entry-level positions in central Ohio’s thriving insurance industry. Entry-level insurance company job positions would most likely be in a call center and/or small insurance agency to handle basic office duties like claims reporting and policy changes.

Transfer:

Coursework in the Foundations of Insurance Certificate can apply to the Business Management A.A.S. or the Finance A.A.S. degrees at Columbus State.

CERTIFICATE REQUIREMENTS (FOUNDATIONS OF INSURANCE CERTIFICATE):**FIRST SEMESTER**

Course	Term	Credits	Milestones/Progress Check
BMGT 1101 Principles of Business*/**	AU/SP/SU	3	
BMGT 1102 Managing Interpersonal Skills*	AU/SP/SU	2	
CSCI1101 Computer Concepts & Applications	AU/SP/SU	3	
ENG1100 Composition I**	AU/SP/SU	3	
Semester Credits		11	

SECOND SEMESTER

Course	Term	Credits	Milestones/Progress Check
BMGT 2253 Conflict Management*** or BMGT 2254 Negotiation***	AU/SP/SU	3	
FMGT 2232 Principles of Insurance	AU/SP	3	
MKTG 1230 Customer Service and Sales***	AU/SP/SU	3	
Semester Credits		9	
Total		20	

*Satisfies technical education course requirement

**Satisfies general education requirements and is a Transfer Assurance Guide (TAG) eligible course for transfer to any Ohio institution

***Satisfies technical elective requirement

AU: Autumn Semester/SP: Spring Semester/SU: Summer Semester
Requirements subject to change.